Nagging Sales to update Salesforce and keep the pipeline current, doesn’t work.

Veloxy empowers sales teams to get more from Salesforce than they put in. It helps reps stay on top of their priorities, log activities and update their pipeline on the go. So sales management get more reliable forecasts and visibility into what drive sales.

**VELOXY OVERVIEW**

“I have used Salesforce for over 18 years... Veloxy is the best app by far that I have ever used!”

Mark Plavchak, Account Manager, Truepay

Veloxy makes **inputting new prospects/opportunities/accounts into Salesforce at least 50% faster**, and saves me time during the day.

Sonny Hawkins, Account Executive, Comcast

Veloxy Engage lets me **send emails to large groups from my inbox** and provides a closed-loop to ensure **opt-out requests are honored**.

Jay Skinner, Bus Dev, bielomatik, Inc.

“Veloxy helps my sales team be more in tune with their day to day priorities.”

Doug Six, District Sales Manager, US Foods

**Forecasting**

- Focus on the hot opportunities
- Keep your pipeline up-to-date
- Know what truly drives sales

Improve Salesforce engagement and keep focus on the pipeline.

**Veloxy Engage**

Amplify email outreach and shrink sales cycles without leaving your corporate email.

**Veloxy Mobile**

Focus on productive sales activities, while a virtual assistant takes the work out of Salesforce updates.

**Veloxy Analytics**

Get forecasts you can trust, and see how the calls, emails and actions of your team drive the pipeline.

Veloxy pulls data from Salesforce, email, calendars and other sources, based on your context.
**THE VELOXY SOLUTION**

Smarter sales tools for *Salesforce* users

**Velox Engage** adds *Salesforce* integration, email tracking and analytics, personalized templates and CAN-SPAM compliant bulk email to your inbox. So you can amplify sales outreach with less effort and close deals faster thanks to better engagement visibility.

- Manage prospects in Gmail or Outlook
- No need to search in *Salesforce* ever again
- Add prospects or actions with ease
- Set up appointments in seconds
- Get alerts on email opens and replies
- Reach more people with templates
- Follow CAN-SPAM rules, honor opt-outs

**Velox Mobile** helps sales teams reps stay on top of their pipeline. All day long, it feeds them alerts, events and prospect details from *Salesforce*, email, calendars and other sources based on their context and location. So they focus on priority tasks without thinking.

- Never miss priority calls or tasks
- Log your activities on auto-pilot
- Go into meetings better prepared
- Update *Salesforce* on the go
- Be more productive in the field

**Velox Analytics** lets sales management answer daily revenue and sales pipeline questions in seconds, and understand how sales activities correlate to performance. It uses AI to remove biases and provide more accurate forecasts you can trust.

- Correlate activities with pipeline
- Compare team member performance
- See current and historical forecasts
- Get a Velox-optimized forecast